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Editorial



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New Year, New Beginning

Gudi Padwa marks the beginning of the Marathi New Year and symbolises prosperity, positivity, and new beginnings. It is considered one of the most auspicious occasions to start something new, whether it is a business venture, a new home, or a new office. This year, Gudi Padwa coincides with the end of the financial year, making it an especially attractive time for property buyers.

The end of the financial year often brings several advantages for those planning to invest in real estate. Developers and builders aim to close their yearly accounts on a strong note, and therefore, many attractive offers and discounts are introduced during this period. Buyers may find special festive schemes, flexible payment plans, reduced booking amounts, or even additional benefits such as stamp duty support, interior packages, or parking incentives.

Another important benefit is the opportunity for financial planning. Purchasing a property before the financial year ends allows buyers to plan their tax benefits effectively. Home loans offer deductions on both principal repayment and interest paid, which can significantly help in tax savings while building a long-term asset.

For business owners and professionals, starting the new financial year with a new office space can also be a symbolic and strategic move. A new workspace can bring renewed energy, better infrastructure, and an improved environment for growth and productivity.

Gudi Padwa represents victory, success, and the start of a prosperous journey. Buying a home or office during this auspicious time is not just a financial decision but also an emotional milestone for families and entrepreneurs alike.

As the festive spirit fills the air, welcoming the New Year with a new property can truly mark the beginning of a brighter and more prosperous future.

Driving Growth at Aadesh Realty

Hari Abhyankar has steadily established himself as a dedicated and reliable channel partner in the real estate sector through his association with Aadesh Realty. Since joining the organisation in 2019, he has played an important role in connecting property developers with potential homebuyers and investors, contributing to the growth and visibility of the company in the competitive real estate market.

Operating from FA/18, 1st Floor, Lake City Mall, Kapurbavdi, Thane West, Hari has built a strong professional presence in one of the most active real estate hubs of Thane. His office location provides convenient access for clients and developers alike, making it easier for him to conduct meetings, consultations, and discussions related to property investments and partnerships.

As a channel partner at Aadesh Realty, Hari focuses on understanding the specific requirements of clients and guiding them toward suitable real estate opportunities. His approach is based on trust, transparency, and detailed market knowledge, which has helped him build long-term relationships with both developers and customers. By carefully analysing market trends and property potential, he assists clients in making well-informed decisions that align with their financial goals and lifestyle preferences.

Over the years, he has gained valuable experience in property marketing, project promotions, and client coordination. His role involves bridging the gap between developers and buyers, ensuring smooth communication and a seamless property purchasing experience. Through



Hari Abhyankar
Aadesh Realty
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consistent dedication and professionalism, he has contributed to promoting several residential and commercial projects associated with Aadesh Realty.

Hari believes that the real estate industry is built on credibility and service. By prioritising client satisfaction and maintaining strong partnerships with developers, he continues to strengthen his position as a dependable channel

partner in Thane's growing property market.

With his office at Lake City Mall in Kapurbavdi, Thane West, and his continued association with Aadesh Realty since 2019, Hari Abhyankar remains committed to helping clients find the right property opportunities while supporting the expansion of the real estate sector in the region.

Delivering Trusted Real Estate Solutions through Om Sai Realty Services

Siddhesh Khade has established himself as a dedicated and trustworthy channel partner in the real estate industry through his venture, Om Sai Realty Services. Since its establishment in 2019, the firm has focused on connecting property seekers with reliable and reputed developers, helping clients make informed and secure real estate investments.

Based in Thane, Om Sai Realty Services operates from Shop No. 04, near Siddhivinayak Temple, Jambhi Naka, Thane (West), 400601. The strategic location of the office allows easy accessibility for clients who are looking for professional guidance in purchasing residential or commercial properties. Under the leadership of Siddhesh Khade, the company has built a strong reputation for offering personalised service and trustworthy property advisory.

As a professional channel partner, Siddhesh Khade strongly believes in maintaining transparency and credibility in the property market. One of the key principles followed by Om Sai Realty Services is that they work only with RERA-registered developers. He has also done bigger projects like bungalow



Siddhesh Khade
Om Sai Realty Services
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and plot selling. This ensures that clients are presented with projects that meet regulatory standards and offer greater security and reliability for homebuyers and investors.

Through his network and experience in the industry, Siddhesh Khade collaborates with several reputed real

estate developers. Om Sai Realty Services works with well-known developers such as Rutu Developers, Yuvan Group, Vaibhav Laxmi Builders, KIPL Infra, Rustomjee, Hiranandani Group, Lodha Group, and Kalpataru Group, along with many other reputed names in the market. These associations allow him to provide clients with a wide range of property options across different budgets and lifestyle requirements.

His role as a channel partner involves bridging the gap between developers and buyers by offering guidance, project insights, and assistance throughout the property purchasing journey. By understanding the unique needs of every customer, he ensures that buyers are matched with projects that best suit their expectations and financial goals.

With years of experience and strong developer associations, Siddhesh Khade continues to strengthen the presence of Om Sai Realty Services in the real estate market. His commitment to professionalism, transparency, and client satisfaction has helped him earn the trust of customers looking for reliable property solutions in Thane and the surrounding areas.



Guiding Homes, Building Futures

At the heart of a shifting real estate market, success is often built on trust, dedication, and the ability to understand the aspirations of homebuyers and investors. One such professional steadily making his mark in the industry is Aniket Singh, a real estate consultant known for his client-focused approach and strong associations with reputed developers.

Beginning his journey in the real estate sector in 2019, Aniket Singh has consistently worked towards guiding individuals and families in making informed property decisions. With a clear understanding of market trends and a commitment to transparency, he has been able to establish himself as a reliable advisor for people looking to purchase their dream homes or make smart investment choices.

Over the years, Singh has collaborated with several well-known real estate developers and groups. His professional experience includes working with reputed names such as Runwal, Siddhi Group, Sky



Group, Ruparel Realty, Rutu Group, City Group, Vaibhav Group, Lakshmi Group, and Varraton Group. These associations have provided him with extensive exposure to a wide range of residential and commercial



Aniket Singh
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projects, enabling him to offer clients diverse property options that suit their needs and budgets.

What distinguishes Aniket Singh is his ability to understand the individual requirements of each client. For many homebuyers, purchasing property is one of the most important financial decisions of their lives. Recognising this, Singh ensures that his clients receive the right guidance at every stage of the buying process, from identifying the right project to understanding legal documentation and finalising the investment. His focus remains on building

long-term relationships based on honesty, professionalism, and reliability.

Operating from Thane, Maharashtra, Aniket Singh actively assists clients in exploring opportunities across some of the region's rapidly developing residential corridors. With growing infrastructure and increasing demand for quality housing, Thane has become a promising real estate destination, and professionals like Aniket Singh play an important role in connecting buyers with the right opportunities.

Through dedication and a forward-looking approach, Aniket Singh continues to expand his presence in the real estate sector. His journey reflects the commitment of a modern real estate professional who prioritises client satisfaction, market knowledge, and ethical business practices. As the industry continues to evolve, Singh remains focused on helping individuals turn their property aspirations into reality while contributing to the growth of the real estate landscape.

Transforming Real Estate Aspirations with 'The Realtors'

In an era of rapid real estate transformation, professionals who combine dedication, vision, and trust stand out as true industry leaders. One such emerging name in the field is Jaykumar Shah, the founder of The Realtors, a growing real estate advisory firm that has steadily earned recognition for its commitment to guiding clients toward the right property investments.



Jaykumar Shah
The Realtors
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among others. These associations reflect the credibility and trust the firm has built within the industry while offering clients access to some of the most sought-after residential and commercial projects.

What distinguishes Jaykumar Shah is his focus on understanding the diverse needs of homebuyers and investors. Whether it is a first-time homebuyer searching for a dream home or an investor looking for promising opportunities, Shah and his team strive to provide personalised guidance and comprehensive support throughout the property-buying journey. Their approach emphasises transparency, market knowledge, and a commitment to delivering value to every client.

Operating from The Realtors' office at High Street Mall, Office No. SB/52, 2nd Floor, near Kapurbawdi Junction, Thane West, the firm has become a convenient destination for individuals seeking professional real estate advice. The strategic location allows the team to connect easily with clients while maintaining proximity to some of the region's key residential and commercial developments.

Through determination and a clear vision for growth, Jaykumar Shah continues to expand the reach and reputation of The Realtors. His journey reflects the spirit of modern real estate entrepreneurship, where trust, expertise, and dedication come together to help people turn their property dreams into reality.



Established in 2020, The Realtors was founded with a clear vision to provide reliable and transparent real estate consultancy while helping individuals and families find their ideal homes and investment opportunities. In a relatively short span of time, Jaykumar Shah has successfully positioned the firm as a trusted channel partner in the market, known for its professional approach and strong client relationships.

Under Shah's leadership, The Realtors has collaborated with several prominent developers in the real estate industry. The firm has worked with reputed names such as Lodha, Raymond, Puraniks, JP Infra, Rounak Group, Square Feet Group, Dosti Group, Purvankara, Adani, and Runwal,

Driven by Quality, Defined by Service

With eight years of experience in managing a diverse and discerning client portfolio, Mandar Sonar has steadily built a reputation for trust, transparency, and end-to-end real estate expertise. His consultancy, Siddhivinayak Properties, operates from the prime neighbourhoods of Naupada and Hiranandani Estate, serving as a dependable destination for comprehensive property solutions.

Mandar's practice spans residential, commercial, and redevelopment segments, covering buying, selling, leasing, and long-term portfolio guidance. What makes his consultancy especially relevant to today's evolved buyers and investors is his ability to understand and cater to the nuanced needs of HNI and NRI clients. From renting and repairs to complete portfolio management, he ensures a seamless experience marked by consistency, accessibility, and professionalism.

His strong industry network includes collaborations with leading developers such as Lodha Group, Adani Group, and Hiranandani Group, allowing him to bring credible, high-value opportunities to the table for his clients and channel partners alike.



Mandar Sonar
Siddhivinayak Properties
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What truly sets Mandar apart is his philosophy: prioritising quality over quantity. For him, every customer requirement deserves patient listening, careful assessment, and personalised solutions. His service does not stop at transactions, and he remains committed until the client experiences complete satisfaction, often going beyond expectations to deliver support, clarity, and guidance.

In an industry where trust determines long-term success, Mandar Sonar continues to build lasting relationships through his integrity-driven approach. As Siddhivinayak Properties grows, his focus remains unchanged: providing meaningful real estate experiences backed by knowledge, dedication, and unmatched customer service.





Delivering Trusted Real Estate Solutions with Sohaib Qazi



Sohaib Qazi
Mansion
Monarch
Real Estate
Advisory
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In the dynamic real estate landscape, professionals who combine market understanding with client-focused service stand out. One such emerging name is Sohaib Nazim Qazi, the driving force behind Mansion Monarch Real Estate Advisory Pvt. Ltd. As a dedicated channel partner in the industry, he has been steadily building a reputation for reliability, transparency, and strong developer associations.

Established in May 2022, Mansion Monarch Real Estate Advisory Pvt. Ltd. was founded with the vision of providing professional real estate guidance and seamless property solutions to homebuyers and investors. Despite being a relatively young firm, the company has quickly positioned itself as a trusted advisory platform by prioritising customer satisfaction and ethical business practices.

Under the leadership of Sohaib, the company collaborates with several reputed developers in the market. These associations include well-known real estate brands such as Dosti Realty, Puraniks Builders, JP Infra, and Vihang Group. Through these partnerships, Mansion Monarch Real Estate Advisory Pvt. Ltd. offers a diverse portfolio of residential and investment opportunities to clients.

As a channel partner, Sohaib plays a crucial role in bridging the gap between developers and property seekers. His approach is centred on understanding the specific needs of each client and guiding them toward properties that align with their preferences, budget, and long-term investment goals. By offering informed advice and end-to-end assistance, he ensures that clients experience a smooth and confident property-buying journey.

What distinguishes his work is the emphasis on building long-term relationships rather than focusing solely on transactions. By maintaining strong professional ethics and transparent communication, he continues to earn the trust of both developers and customers alike.

With the support of reputed developer collaborations and a growing client base, Mansion Monarch Real Estate Advisory Pvt. Ltd. is steadily expanding its footprint in the real estate sector. As the company continues to evolve, Sohaib remains committed to delivering value-driven property solutions while strengthening his position as a dependable channel partner in the industry.

Building Strong Real Estate Connections Through Aaratha Realtors

Sidharth Pagare, Co-Founder of Aaratha Realtors, is steadily making his mark as a dynamic and reliable channel partner in the real estate industry. With the establishment of Aaratha Realtors in 2025, he has focused on creating a professional platform that connects reputed developers with potential homebuyers and investors. His vision is centred on transparency, trust, and providing the right property opportunities to clients.

Operating from Office No. 1, Kamthe House, 1st Floor, Maharshi Karve Road, near New English School, Navpada, Thane (West), 400602, Aaratha Realtors has positioned itself in a strategic location that allows easy accessibility for clients and developers. Under the leadership of Sidharth, the company has quickly gained recognition for its dedicated service and professional approach within the competitive Thane real estate market.

As a channel partner, Sidharth collaborates with several well-known developers, ensuring that customers receive access to some of the most trusted and high-quality real estate projects in the region. Aaratha Realtors is associated with reputed names such as JP Infra, Vihang Group, Delta Realty, Runwal Group, Godrej Properties, Lodha Group, and



Sidharth Pagare
Aaratha
Realtors
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Kalpataru Group. These collaborations enable him to present a wide range of residential and commercial property options suited to different budgets and lifestyle needs.

His role as a channel partner involves bridging the gap between developers and property seekers. By understanding the specific requirements of each client, he ensures that buyers receive personalised guidance while exploring suitable projects. His professional approach,

combined with market awareness and strong developer relationships, helps clients make informed and confident investment decisions.

Sidharth believes that trust and long-term relationships are the foundation of success in the real estate sector. Through Aaratha Realtors, he aims to simplify the property-buying journey by offering reliable advice, project insights, and end-to-end assistance throughout the purchase process.

With Aaratha Realtors established in 2025 and strong associations with leading developers, Sidharth continues to expand his presence as a dependable channel partner in Thane's growing real estate landscape. His commitment to professionalism and customer satisfaction is helping Aaratha Realtors emerge as a trusted name in the property advisory space.



Crafting Dreams into Reality Through 'Creative Homes'

In the ever-growing and competitive real estate sector, professionals who combine experience with trust and client satisfaction stand out as true contributors to the industry. One such dedicated name is Omkar, the driving force behind Creative Homes, a firm that has steadily built its reputation in the Thane real estate market.

Established in 2015, Creative Homes was founded with a vision to simplify property buying while ensuring transparency and reliability for every client. Over the years, Omkar has worked consistently to create a strong foundation for the firm, focusing on understanding the evolving needs of modern homebuyers and investors. His journey reflects determination, hard work, and a commitment to delivering quality service.

Throughout his professional career, Omkar has collaborated with some of the most reputed developers in the real estate industry. His experience includes working with renowned groups such as Tata, Wadhwa, Hiranandani, and Kalpataru. These associations highlight the credibility and trust he has earned within the industry, while also allowing him to offer clients access to premium residential and commercial projects across prime locations.

What sets Omkar apart is his client-centric approach. He believes that buying a home is not just a transaction but an emotional milestone in a person's life. With this understanding, he ensures that each client receives personalised guidance, from selecting the right property to completing the final purchase process. His focus on honesty, professionalism, and attention to detail has helped him build lasting

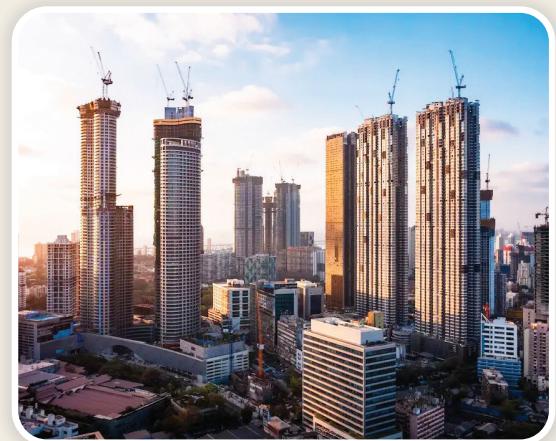


Omkar Pandey
Creative
Homes
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relationships with clients.

Operating from Shop No. 1, opposite Surya Enclave, Tulshidham Road, Thane West, Creative Homes has become a trusted destination for individuals seeking expert real estate advice. The strategic location allows easy accessibility for clients and positions the firm at the heart of one of Thane's rapidly developing areas.

With nearly a decade of experience, Omkar continues to expand his reach and strengthen his presence in the real estate sector. His journey reflects a clear vision where the goal is not just to sell properties, but to help people find homes that truly match their dreams and aspirations.





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